



BUSINESS AWARD NOMINATION ROOKIE OF THE YEAR

Presented by Economic Development Division, City of Hamilton

This award category applies to a person, event or business established from January 2011 to December 2011 that has created a new, innovative product that will promote and enhance tourism in Hamilton or has demonstrated an innovative approach to surviving the challenges of the tourism industry.

DEADLINE FOR SUBMISSION PACKAGES IS TUESDAY, JANUARY 31, 2012, 4pm.

GUIDELINES

- The three questions must be completely answered.
- Each answer not to exceed 250 words.
- Be thorough and factual and reflect the achievements of the nominee and draw out their outstanding achievements.
- Using information, statistics and examples from current nomination year (January 1, 2011 December 31, 2011).
- Include letters of support, emails, online testimonials (eg. Tweets, blog, message board, reviews etc) from 2011.

QUESTIONS

To be consistent for the judging panel, each answer not to exceed 250 words:

- 1. Describe the intent of your newly established tourism business, association or event and include a description of the product(s), experience and/or services you provide.
- 2. Provide examples of your marketing collateral material and/or marketing strategies and tools and describe how you have used them to attract visitors from outside Hamilton to your business, event, experience or attraction.
- 3. Describe how your business or association demonstrates potential to generate and/or service future growth, and promotion of Hamilton's image.

NOMINATION PACKAGE REQUIREMENTS

To be consistent for the judging panel, all nomination packages must be received in the following format:

- 1. Include Nomination Form
- 2. Complete answers to above question
- 3. Include letters of support and/or testimonials from 2011
- $4.8 \frac{1}{2}$ x 11 white paper only, single sided, in a properly secured folder or binder
- 5. Tape, staple or photograph newspaper clippings, brochures, promotional material, etc to 8 ½ x 11 white paper
- 6. Packages will not be returned. Please do not include personal items
- 7. Late and/or incomplete submissions will not be accepted

Please address the nomination package to Tourism Hamilton, Kathy Dunn, Tourism Event Coordinator 34 James Street South, Hamilton, ON L8P 2X8

For more information, please contact Tourism Hamilton at 905 546-2424 x5771 or tourism@hamilton.ca.





NOMINATION FORM

NOMINATION CATEGORY:	
☐ Business ☐ Marketing	☐ Industry Award of Excellence
AWARD NAME: (Please indicate the specific award which you are nominating the person or organization – kindly submit only one nomination per form.) NOMINEE INFORMATION: NOMINEE NAME/ORGANIZATION:	
CITY:	POSTAL CODE:
TELEPHONE NUMBER:	FAX NUMBER:
E-MAIL:	
YOUR INFORMATION: NOMINATED BY:	
Address:	
CITY:	POSTAL CODE:
TELEPHONE NUMBER:	FAX NUMBER:
E-MAIL:	

Please forward your completed nomination form(s) by Friday, December 16, 2011, 4pm, via fax, e-mail or mail to:

Tourism Hamilton

Attention: Kathy Dunn kathy.dunn@hamilton.ca 34 James St. S. Hamilton, ON L8P 2X8 905-546-2424 x5584 Fax: 905-546-2667